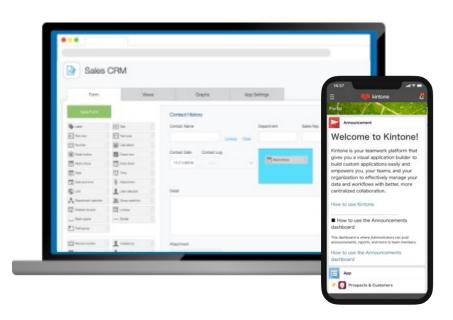


### All your team's workflows in one place with Kintone.

Kintone is a cloud-based no-code/low-code platform for building custom business applications, streamlining processes, and managing data without extensive programming skills.



### **Intro to Kintone**



Kintone is a customizable workplace platform that organizes your team's data, workflows, and conversations in one centralized place for a more streamlined work experience.

### Trusted by over 40,000+ leading companies around the world



























# Your teamwork made simple

Are these issues getting in your way?



Mountains of paperwork



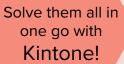
Information spread all over the place



Delays due to office procedures



Accelerate your business processes by going paperless





Communicate and access your data all in one place



Stay on top of your work from anywhere



# Accelerate your business processes by going paperless



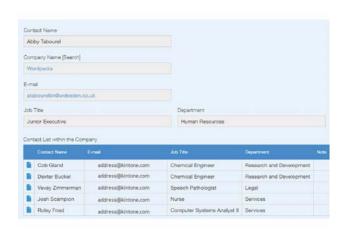
Save time by converting mountains of paper documents into simple online forms.



Instead of going through binders of documents, get the latest information in real time.



Manage your workflow just the way you want with up to 900 custom business apps.



Custom-build your business application forms using drag-and-drop editor.



Gather all your project and team data in one convenient portal.



# Communicate and access your data all in one place



Instead of switching from spreadsheets to email to paper documents, find all your information in one place.



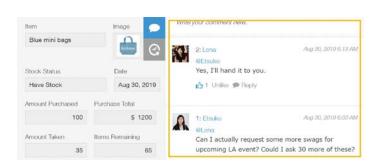
Use comments and threads to link your communication to your data and workflow.



Use full-text search to go through all your archives and past communication in an instant.



Visualize the data by built-in graph generation tool



Comments are attached to each record so that you don't need to switch between different screens to communicate about a certain topic.



# Stay on top of your work from anywhere



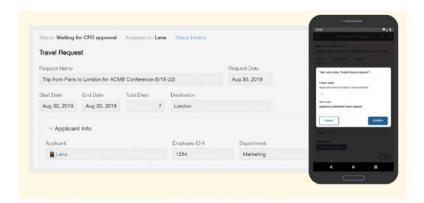
Kintone's mobile app means you can access every part of your work from just about anywhere (if you've got an internet connection).



Secure all of your data and communication on a safe and simple platform.



Easily stay up to date on a running conversation, add new data from the field.



Approve a task that needs your sign-off.



Two-factor authentication provides an additional layer of security during the login.

### Solutions

Discover ways to boost your entire business with Kintone!

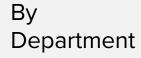
By Function

























#### By Function

### CRM

Kintone's highly customizable CRM is designed to meet all your needs. Keep track of customers, sales, targets and strategies in real time. Supercharge team communication and let your productivity skyrocket.





#### All your sales at a glance

Instantly visualize all your sales activities and progress using the numerous graphic display functions on Kintone's centralized sales database. Spot opportunities and trends as they unfold in real time.



# Take your team's communication to the next level

Share advice, recommendations and alerts with anyone in your team using Kintone's comment and notification functions. Leave important notes about clients and prospects so your team is always up to date. All that valuable knowhow will stay safely archived and can easily be retrieved in Kintone.



# Get the latest info anytime, anywhere

Never miss a sale, thanks to the Kintone mobile app. Access every part of your work from just about anywhere (if you've got an internet connection). Keep in touch with your whole team and unleash your full potential.

#### By Function

### Workflow

With Kintone, customize your workflow to fit your resources and schedule. Track ongoing projects and approve or review requests in real time via PC or our mobile app. Take advantage of instant communication, automatic archives and smart databases to reach peak efficiency.





## Stay on top of your projects with a single dashboard

Store and organize your information in a customizable smart database that keeps track of all your progress. Know exactly where you are and what to do next at the click of a button. Share critical information in real time so the ball never stops rolling.



## Full access to all your projects on the go

With the Kintone mobile app, access project data and stay in touch with your team anytime, anywhere. Approve, manage and organize your operations wherever you are.



## Make sure your whole team knows what's going on

Use the comment function to securely communicate general and project-specific information to key team members.



# The all-in-one platform for all your project needs

Access all your information in one place. Bring together budget and expenses, key documents, relevant communication, creative content, and so much more. You'll never waste precious time looking for what you need in Kintone.

### Remote Work

Collaborate with your team from anywhere.

Whether you work from home, the office, or anywhere in between, use a platform that's built for flexibility—and can adapt as quickly as you need when circumstances change. Stay on top of what matters—and stay connected with your team along the way.





#### Keep everyone in the know

Organize your communication by topic to make sure your entire team has all the latest information they need. Create portals, spaces and threads to break down your work however you want, and automatically archive your conversations when you're done.



#### Manage information online

Digitally manage access to project data and communication to make sure all relevant stakeholders are up to speed. Notify team members when their help is needed, and share information either broadly throughout the company, or with a select group of people.



#### Secure access to your work

Access your work securely from wherever you are, on both your computer and smartphone. Rest assured that your company's information is safe, whether you're using the Kintone app or your internet browser.



### Find all the information you need

Whether it's the latest project update or archives from years ago, find the information you need in an instant with Kintone's powerful search function. Use full-text search to go through all file-related information and pull out exactly what you're looking for.

### Project Management

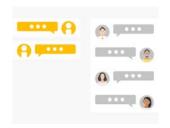
Managing projects has become easier and more efficient than ever. Store your data and communication together in smart databases. Track your progress, share files, and automatically archive finished work. Take your projects to the next level with Kintone.





## All the info you need at a glance

Know instantly where you stand on each of your projects using Kintone's powerful visualization tools. Whether it's the state of specific tasks or a big-picture overview, you'll easily find the information you're looking for.



# Keep your team communication alongside your project data

Your team's important conversations live alongside the data they discuss in organized threads and task records.



# Take care of business on the go

Access your work securely from wherever you are, on both your computer and smartphone. Rest assured that your company's information is safe, whether you're using the Kintone app or your internet browser.

#### By Department

### Sales

Use our various visualization options to see all your sales and client data in a couple of clicks. Look up information, communicate, and report back with record speed via the mobile app. The data and communication you need, how and when you need it, with Kintone.





### Visualize your progress in real time

Instantly share your most up-to-date strategic information, data and documents with your whole team. Focus on the sale by radically decreasing the time you spend on spreadsheets.



#### Unite the entire company

Tear down the information silos that waste your precious time. Close more deals thanks to smoother internal communication between all stakeholders, across all departments.



## The info you need, at your fingertips

Use the search function to find the exact information you're looking for in just a few clicks.



# Stay on top of your work from anywhere

With our convenient mobile app, you can access your Kintone platform on the go. Find and share information with your team whenever and wherever you need.

### HR & Admin

Whether it's resumes, interview histories, or employee information, protect your sensitive data on a single, secure platform. Manage PTO and payroll while also setting up private channels for smooth communication. Give your team the support they deserve on Kintone.





# From paper and spreadsheets to performance and success

Don't let yourself get bogged down in endless paperwork and convoluted spreadsheets. Become many times more efficient by moving all your data and information into secure, easily accessible cloud databases.



## Automate the menial to focus on the meaningful

Reduce back-office costs and improve efficiency by dealing with employee requests and issues through a secure and easy-to-use platform. Automate menial data input tasks to focus your full attention on your team.



#### Find your superstars

Use the online database and communication tools to more effectively sort through large numbers of applicants and find the new hire that's right for you. Store, organize and share candidate information to make sure all interviewers are on the same page at all times.



#### All in one platform

Every minute you spend switching from your payroll system to your ERP to paper archives is a waste of time. See for yourself how Kintone can dramatically improve your productivity by arranging and connecting all the information you need to do your best work.

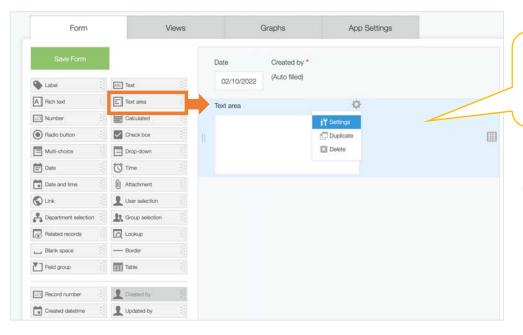
### The Basics

Get started with the basics of what Kintone can do for you



#### Rapid Application Development

Build and modify custom software applications that streamline your workflows for maximum efficiency with Kintone, no programming skills or third-party developer required.



#### Build with drag and drop

Build applications by using drag and drop to add necessary fields, no coding required.



Convert existing spreadsheets into a Kintone app



More than 100 app templates

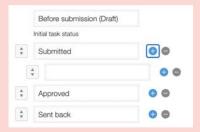
#### Report

View your information in real time via graphs, pie charts and bar charts. Save and send periodic reports with a simple click.



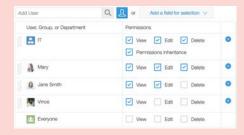
#### Process management

Improve your processes by managing project statuses. Know at any time who is doing what, and what comes next.



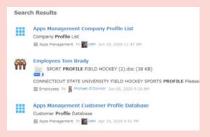
#### Control access

Control who can view, modify, or delete data by managing permissions. With conditional dynamic permissions control, you can manage access to every detail of your projects.



#### Search

Use full-text search to find information not just in the app title, but in all the associated data, including attachment files



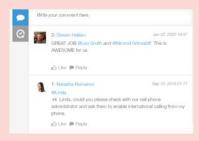
#### **Notifications**

Check and reply to the latest information anywhere at any time, on your mobile phone or computer. Enable push notifications to stay connected in real time.



#### Comments

Each record has its own comments section, allowing you to link your communication to your data without having to switch screens.



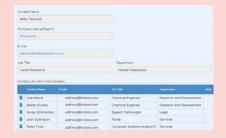
#### Change history

Track when, where, how, and by whom changes were made by setting up change history. Revert to previous information whenever necessary.



#### Link applications: related records

Search key categories to find relevant information across applications and gather all the data you need in one screen.



#### Link applications: lookup

Use master data to instantly fill in relevant information from existing databases.

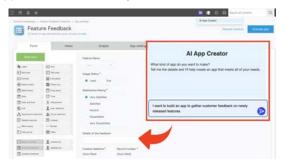


# Al capabilities

Improve your business operations and data utilization with variety of AI capabilities available on Kintone. AI features are available through Kintone AI Lab that gives users early access to New AI capabilities under development.

#### Al App Creator

Build an app faster and easier with the assistant of Al. It will recommend and setup the app structure tailored to your needs.



#### Al Thread Summary

Stay on top of conversations without reading every messages. See projects and discussion status at a glance with concise AI summary.



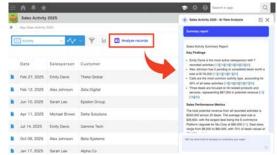
#### **AI Process Creator**

Setup functional and efficient workflow for your team to manage tasks and approvals. The AI will configure workflows based on your requirements and app structure.



#### Al View Analysis

Turn complex data into more accessible and valuable information for your team. Gain access to clear summaries, patterns, and key highlights with Al analysis.

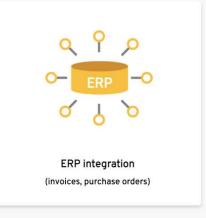


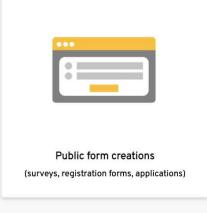
## Customization

Choose between dozens of extra plug-ins and integrations for your Kintone platform. From small design tweaks to complex new functionalities, add the tools you need to make the most of your Kintone experience.



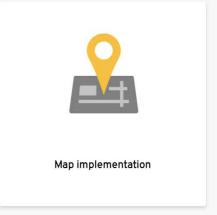
















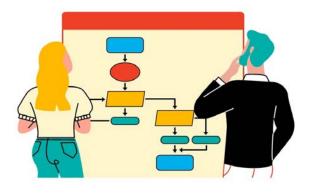
### Kintone Custom

Kintone Custom supercharges Kintone with a bundle of special customization solutions. The plan requires zero coding knowledge and is designed to maximize Kintone's functionality instantly and adaptively. Start experiencing its benefits on your own, or opt for business improvement support from a highly trained, specialized consultant.



#### **Customize Apps**

Customizing apps that work with plug-ins can be challenging as each work task needs to be finely customized individually. However, with Kintone Custom, you can easily customize Kintone apps for different tasks by configuring the settings from the one simple browser screen.



## Automated Process (Batch Processing)

You can build workflows that run automatically based on preset conditions. For example, an app can be configured to automatically tally records every Sunday at midnight and compile a sales report.

\*Available with the purchase of the additional option



#### Report Output

You can easily output record data to Excel or PDF files. This is super useful when you need a specific format, such as for order management.

### Unleash Kintone's potential with Kintone Custom

While the sky is the limit for what Kintone can do, some specifications may require customization, which entails additional person-hours and costs. With Kintone Custom, you get access to highly popular customization options that are ready to use right out of the box.

#### More ways Kintone Custom streamlines your work

Gain insights into daily performanceReal-time inventory tracking using budget vs actual data

Get a quick overview of a project schedule and details



- Support accurate data entry
- Match and aggregate data from multiple apps
- Tabulate data automatically at the specified time



 Automatically increase or decrease inventory across relevant apps

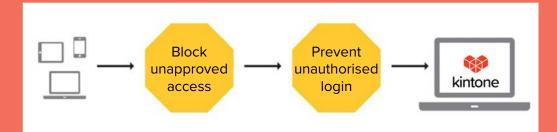


- Gantt chart view
- Side-by-side display of the record view and details

And More!

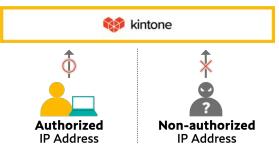
# Security

A variety of security features so you can use our services safely.



#### **IP Address Restrictions**

Choose which IP addresses can access Kintone and block all other unapproved addresses.



#### Two-Factor Authentication

Using the two-factor authentication to authenticate users twice when logging in to Kintone can strengthen its security.



#### Individual Subdomains

Choose a unique subdomain name for your company's Kintone portal for additional security.



# Industry-wide recognition

Kintone is consistently acclaimed by leading software review platforms.









# Pricing

Whether you are a startup with only a few people or a well-established enterprise with tens of thousands of people.

Get simple, transparent pricing for your team's work needs.

### **Professional**

\$16 \$24 USD/user/month

**Start Free Trial** 

- Start from 5 users
- Includes all basic features

### Custom

\$20 \$28 USD/user/month

Start Free Trial

- Start from 5 users
- Includes all basic features
- Advanced customization options

Offer available exclusively for first-time subscribers.

\* For more details, please refer to our website.

### Get Started

Request a free consultation with a Kintone specialist to make your implementation process as smooth as can be. Tell them about your wants and needs to receive the best possible solutions for your team.



#### 30-day free trial

Curious what it's like to use Kintone? See for yourself with our 30-day free trial! Experience first-hand the simplicity of our drag-and-drop application builder and the power of smart databases.

# Thank you

### Web site

https://www.kintone.com/en-oceania/

### Free Trial

https://www.kintone.com/en-oceania/trial/